

Time remaining until
next presentation:

:15



Set...

NEXT PRESENTATION:

#9 - Making the Right Impression
Scott Wood, IFI Training

***Welcome to
IFI Training's***



***Making The Right
Impression: Presentations as
they should be.***

Conducted for:

Crunch Lunch

--Scott Wood



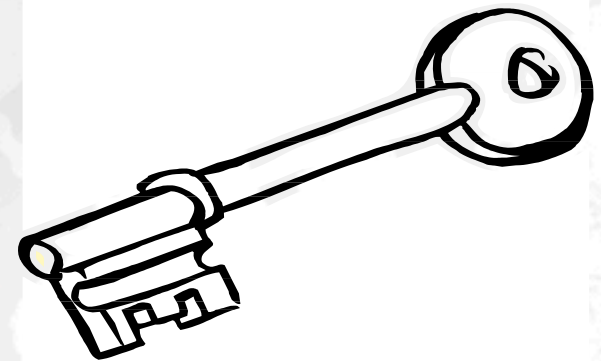
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Things Worth Remembering!



“Aha’s” =



Write It Down!



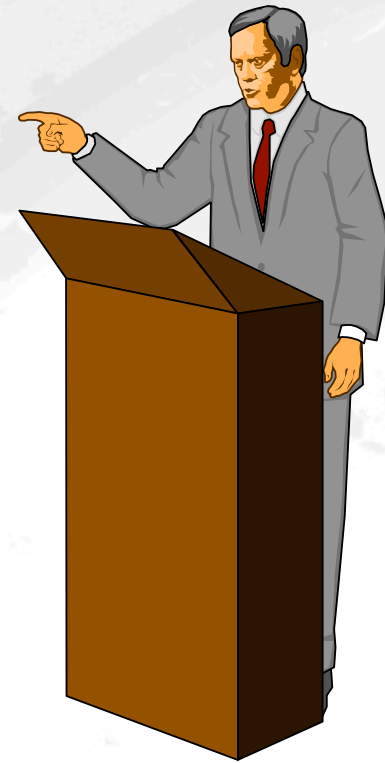
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Presentations Skills



**What makes an
effective
presentation?**



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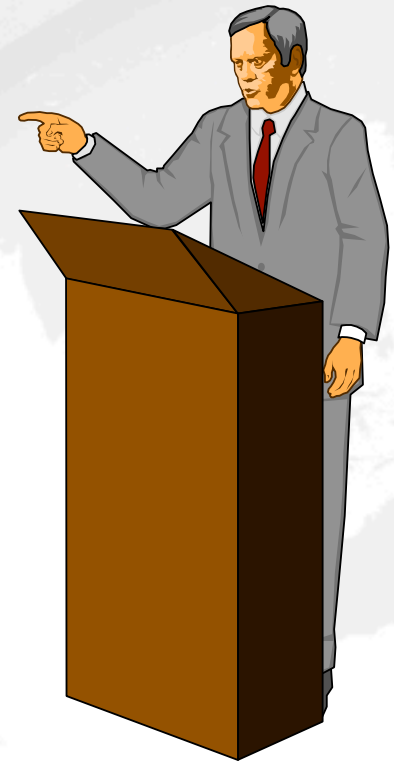
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Presentations Skills



What makes an effective presentation?

This is an exact duplicate of the previous slide, please don't freak out. Your vision is fine!



Effective Presentations



- (You are talking here, so there shouldn't be anything on this slide. Relax and try to focus on what people around you are saying.)



Effective Presentations



- (Great start, but keep going. Just blurt something out . . . You haven't needed to raise your hand since high school!)



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Effective Presentations



- (Good stuff, keep it up. This is much better than listening to me preach!)



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Effective Presentations



- (Anything you can record on your “Things Worth Remembering sheet?”)



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Effective Presentations



- (I haven't heard anything from the back left table, someone should offer an idea.)



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Effective Presentations



- (Wow, amazing how much you guys are coming up with on your own! Keep it up—that way there doesn't have to be any boring slide up here you have to read. Oh... Sorry!)



Effective Presentations



- (Take a moment and marvel at Scott's nice tie – it's a Jerry Garcia!)



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Effective Presentations



- (Almost finished with this exercise. Anyone else have anything to add?)



Effective Presentations



- (Last chance.)



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4 Keys to Success



- **Design**

- Well thought out
- Logical flow
- Keep it to Five (or fewer)
- Transitions



4 Keys to Success



- Design
- **Delivery Skills**
 - Body Language
 - Voice
 - Gestures
 - Movement



4 Keys to Success



- Design
- Delivery Skills
- **Visuals**
 - **Not just PowerPoint**
 - **6 X 6 X 6**



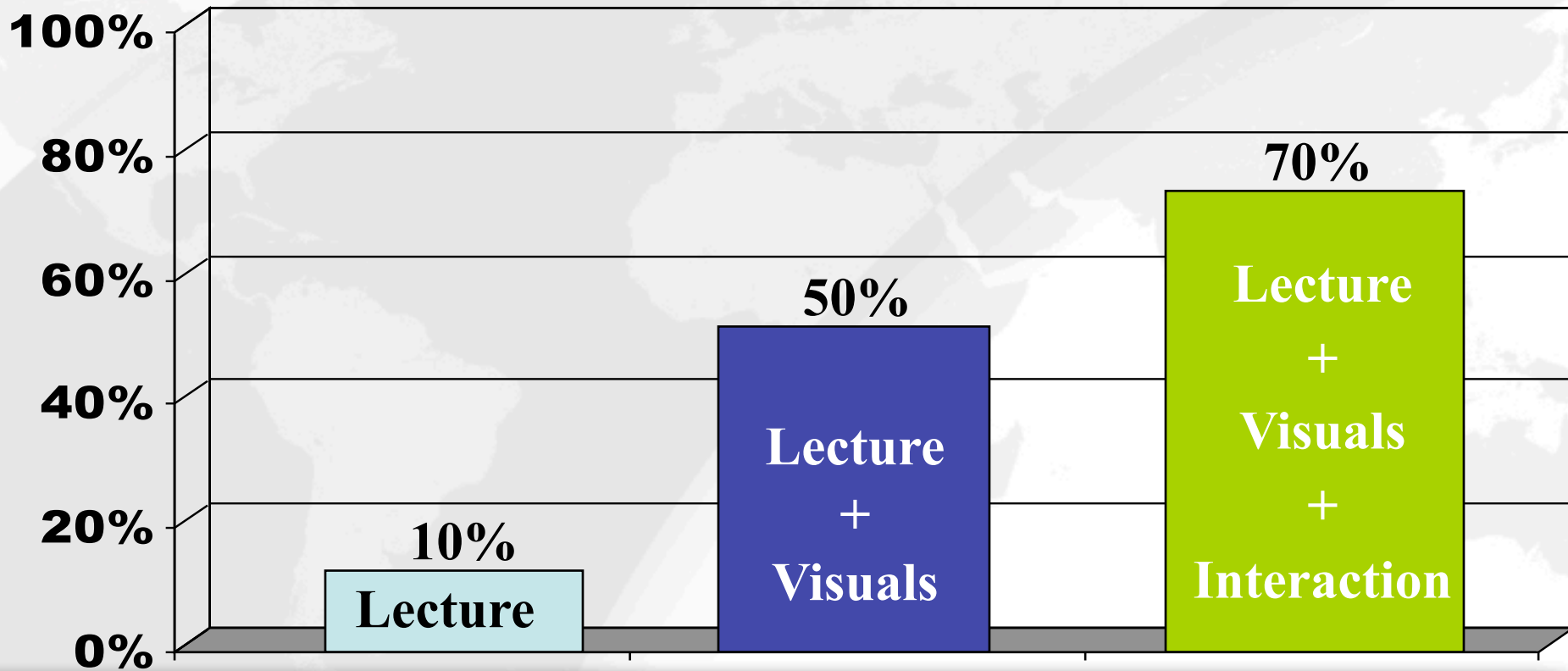
4 Keys to Success



- Design
- Delivery Skills
- Visuals
- **Interaction**
 - Involve the audience
 - Ask open ended questions



Retention Rate by Presentation Method



Your Goal



**Deny the listener the
right to
misunderstand!**



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Contact Information



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**See you at
the next
Crunch Lunch!**

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